

## Our Vision

To be the best financial services firm and the best place to work in the Southeast.

## Our Strategy

- **Excited Associates**  
We are intentional about creating a great workplace, because we know that associates who are excited about coming to the office every day will give clients exceptional service.
- **Engaged Clients**  
Our clients enjoy an experience they can't find at any of our competitors, which translates to market leading levels of satisfaction and loyalty.
- **Enriched Shareholders**  
Our focus on associates and clients leads to outsized shareholder returns.

**Stock Symbol:** Nasdaq/NGS: PNFP

**Headquarters:** 150 3rd Ave. South,  
Suite 900  
Nashville, TN 37201  
(800) 264-3613

**Office Locations:** Pinnacle operates in 18 primarily urban markets and their surrounding communities.

**Financial Partners:** Pinnacle Bank, Pinnacle Asset Management (investment services), PNFP Capital Markets, Miller Loughry Beach Insurance Services and HPB Insurance Group

**Associates:** 3,429

**Website:** [www.pnfp.com](http://www.pnfp.com)

## Board of Directors

- **M. Terry Turner**, President and CEO  
Pinnacle Financial Partners
- **Robert A. McCabe, Jr.**, Chairman  
Pinnacle Financial Partners
- **Richard D. Callicutt, II**, Chairman,  
Carolinas and Virginia  
Pinnacle Financial Partners
- **Abney S. Boxley, III**, Chairman  
Boxley Ready Mix
- **Charles E. Brock**, President  
Brock Partnerships, LLC
- **Renda J. Burkhart**, CPA, Partner FORVIS
- **Gregory L. Burns**, President  
Gregory Burns Consulting Group, LLC
- **Thomas C. Farnsworth, III**, President and Owner  
Farnsworth Investment Company
- **Joseph C. Galante**, Retired Chairman  
Sony Music, Nashville
- **Glenda Baskin Glover**, Ph.D., JD, CPA,  
Retired President, Tennessee State University
- **David B. Ingram**, Chairman  
Ingram Entertainment, Inc.
- **Decosta Jenkins**, Retired President and CEO  
Nashville Electric Service
- **G. Kennedy Thompson**, Retired Partner  
and Former Cohead, Banking and Credit  
Aquiline Capital Partners, LLC

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